

dsmatic.it



WHO WE ARE

**LOCATIONS** 

SYSTEM INTEGRATION

MISSION AND VISION

**BUSINESS UNITS** 

PROFESSIONAL SERVICES

**♦** TARGET

PARTNERS

CERTIFICATIONS



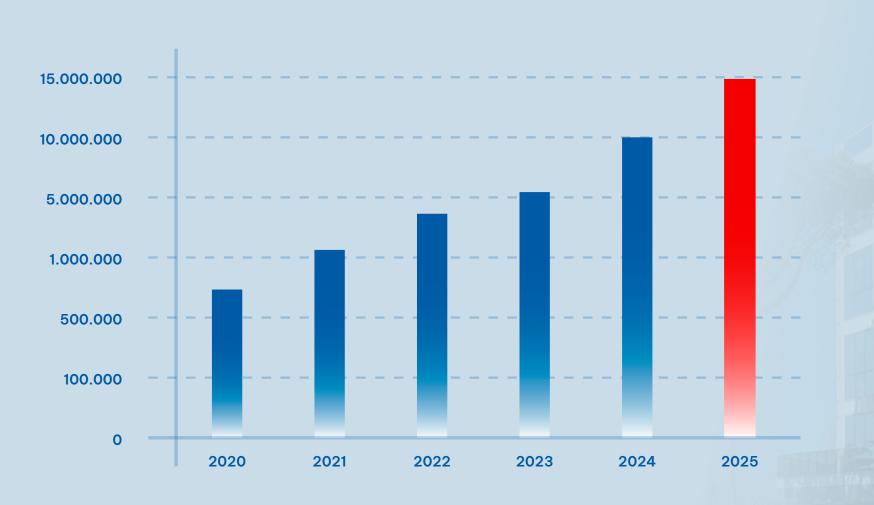


DSMATIC is a **System Integrator** that provides consultancy, solutions, and services to companies aiming to implement process innovation by investing in enabling, cuttingedge technologies. DSMATIC was founded by seasoned professionals with over 25 years of consolidated experience in the ICT market.

Our value proposition revolves around three main verticals: **Cyber Security**, **ICT/Cloud Computing**, and **Digital Solutions**. Our key target markets include Finance, Telecommunications, Central & Local Public Administration and Utilities.

#### **EMPLOYEES**

**15** (2025) - **30** (2026)





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### **LOCATIONS**

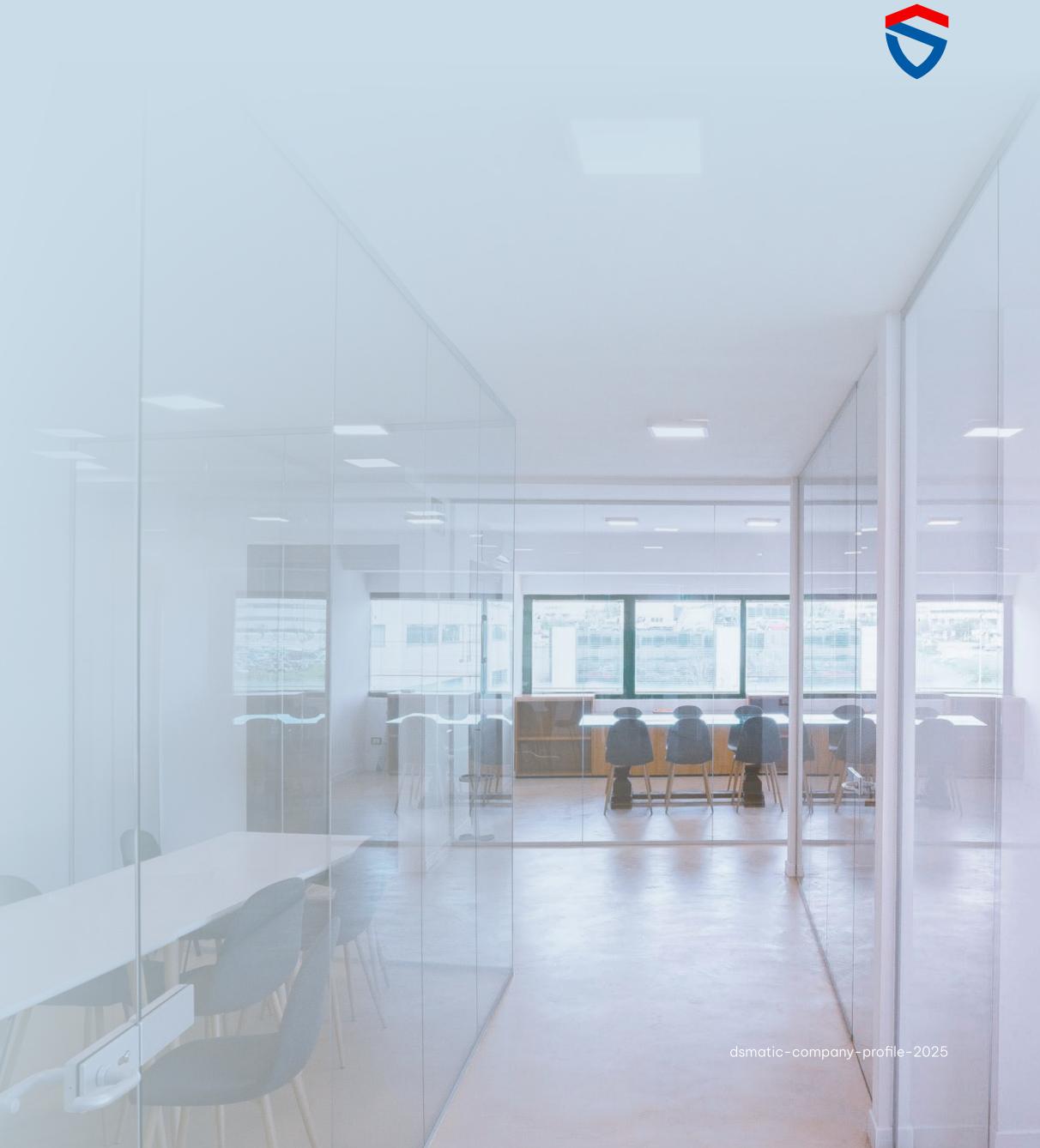








delivering advanced, customized technology solutions. With a strong focus on innovation and quality, the company supports organizations in the integrated management of their digital assets. DSMATIC blends vertical expertise, decades of experience and a solid presence in the industry to enhance its clients' competitiveness and operational efficiency.





### MISSION

Our mission is to ensure that the quality we deliver to our clients begins with the quality we cultivate within our company.

We aim to enhance the quality of our services and solutions by first investing in the wellbeing and professional growth of our people.

### **VISION**

Our vision is to be an innovative, inspiring company—a trusted partner that delivers the best solutions and cutting—edge technologies to empower our clients with success, security and innovative working methods that unlock new business opportunities.



Our **Business Units** serve as centers of excellence for hardware and software resale, built upon strong partnerships with leading market vendors.

Through our presales activities, we help clients identify and adopt the most suitable solutions for their needs—bridging technological innovation with tangible results.

Cloud Computing
The Infrastructure of the Future

Cybersecurity

"All-Round" Protection

Digital Solutions
Innovation That Creates Value





# **Cloud Computing**

The Infrastructure of the Future

We design and deliver IT solutions that turn technological infrastructures into engines of innovation, offering:

- Next-generation, resilient, and scalable data centers
- Cloud solutions (private, public, and hybrid) tailored to any business need
- Advanced virtualization systems and proactive infrastructure monitoring to ensure high performance and cost-effective management





### Cybersecurity

"All-Round" Protection

We design and implement defense infrastructures and security solutions to support business continuity, following a Zero Trust Approach—from advisory to project implementation—using the most reliable and high-performance technologies. We offer:

- Risk Analysis: Assessment and measurement of existing vulnerabilities, with identification of risk mitigation strategies
- Identity and Access Management: Design and implementation of solutions to manage identities, ensure secure access and prevent unauthorized intrusions
- Monitoring and Incident Response: Selection of technologies and solutions for real-time event management within networks, enabling correlation and aggregation of data
- Security Awareness Training: Customized training programs to educate staff on cyber risks and promote best security practices





## **Digital Solutions**

**Innovation That Creates Value** 

The Digital Solutions Business Unit is the innovation core of DSMATIC. Combining creativity and technology, we offer:

- Custom web and mobile application development
- Business process automation to boost efficiency and productivity
- Advanced document management platforms built using modern technologies and an Agile methodology.





Professional Services \$\ointilde{\Sigma}\$

Professional Services represent the core of DSMATIC's technical expertise, combining advanced delivery capabilities with effective operational management.

This service line is designed to support clients throughout the entire lifecycle of their technology solutions, transforming complex challenges into growth opportunities.

- System Integration and Automation
- **Cybersecurity and Compliance**
- **Managed Services**
- ITIL-Based Service Model
  - Strategic Partnership Network



# Professional Services 5



# System Integration and Automation

Leveraging our experience, we help companies optimize and integrate advanced technologies into their processes:

- Real-Time Monitoring: Interactive dashboards for security management and system health monitoring
- Operational Automation: Processing and visualization of unstructured data to improve information usability and reliability
- Custom Projects: Tailor-made solutions to meet specific technological and business needs



# Professional Services \$\footnote{\Sigma}\$

# **Cybersecurity and Compliance**

Security is a top priority across all our services, with a strong focus on:

- Advanced IT Protection: Encryption systems, access management, and continuous vulnerability monitoring
- ISO Standards Compliance: Support for meeting regulations such as ISO 27001 and ISO 9001
- **Proactive Threat Management:** Solutions to prevent and mitigate risks in complex environments



# Professional Services \$\footnote{\Sigma}\$

# **Managed Services**

continuous and structured support

We provide comprehensive assistance based on an ITIL model to ensure operational excellence and full transparency:

- End-to-End IT Management: Coverage across networks, servers, and cloud environments
- **Dedicated Service Desk:** Activity monitoring and periodic reporting for efficient management
- Cost Reduction: IT resource optimization to improve operational efficiency

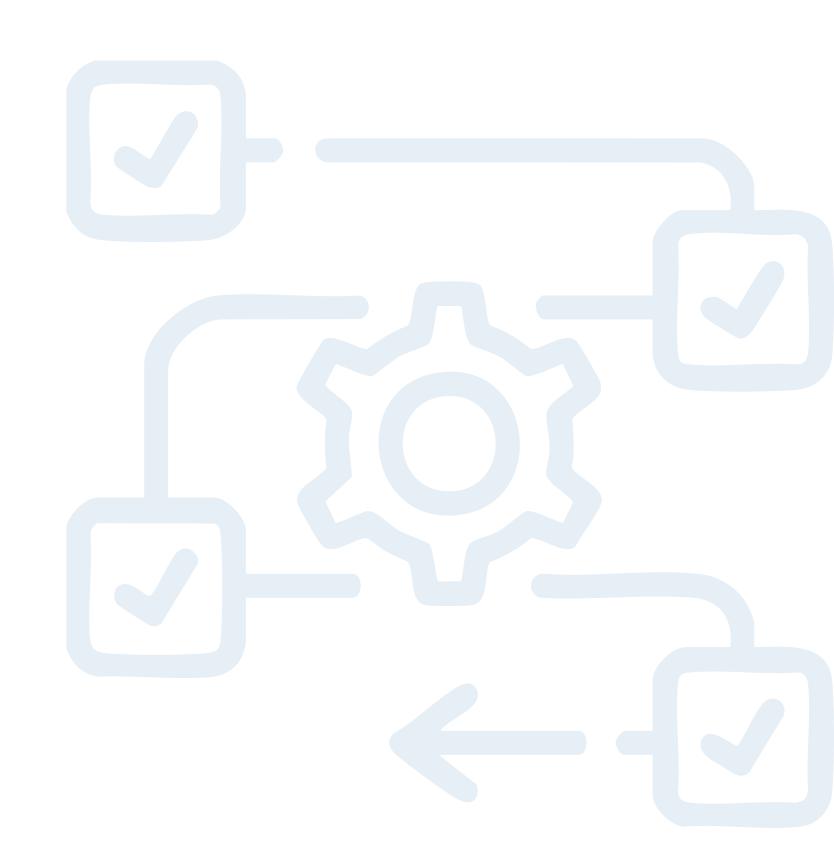


# Professional Services \$\frac{1}{2}

### ITIL-Based Service Model

With a structured ITIL-based approach, we ensure:

- **Documentation and Traceability:** Every action is recorded to ensure full transparency
- Certified Quality: Standardized processes aimed at continuous improvement
- Solutions for Regulated Environments: Ideal for sectors such as public administration, utilities, and critical infrastructure



# Professional Services \$\footnote{S}\$

# Strategic Partnership Network

Our partnerships with leading IT and cybersecurity vendors enable us to:

- Integrate innovative technologies to ensure scalability and security
- Deliver solutions that are adaptable to existing infrastructures
- Respond quickly to emerging technological challenges







#### Large Enterprises and Multinationals:

organizations with complex operations that require integrated technological solutions to manage and optimize digital assets on a global scale.

#### **Growing Medium-Sized Businesses:**

companies that are expanding their operations and require advanced technological support to boost competitiveness and operational efficiency.

#### **Public and Government Entities:**

public sector organizations that need integrated systems to improve citizen services and operational performance.



**DSMATIC** collaborates with top ICT players and leading technology partners, maintaining high-level partnerships and obtaining the necessary certifications to ensure technical expertise and security.



Lenovo





























# Certifications \$

